



Position:	Self-employed BDM
Reporting To:	National Sales Manager
Status:	Permanent
Salary:	Commission Only
Hours:	Flexitime, Full-time, Part-time
Based:	Any Location

At myPOS, we're all about helping businesses grow and get paid. We make payments simple, smart, and accessible for everyone, but we're more than just payment solutions—myPOS is a partner in growth. From free multicurrency accounts to powerful e-commerce tools, we're here to support business owners of all sizes and everyone out there who dreams of starting their own business.

As we are expanding our team, we're looking for an Operations Administrator to help us make a real difference in the Fintech industry. Ready to join us and shape the future of payments? Let's make it happen!

About the role:

In this role you will be selling payment solutions to local businesses. You will be able to work around your current commitments and work hours that suit you. There is no obligation to hit a certain amount of sales or work a minimum set of hours.

At myPOS we believe that good work needs to be recognised. Therefore, we offer supplemental payments to our Business Development Managers, including bonus schemes, competitive commission pay and loyalty

This role is perfect for you if you have:

- A proactive mindset and enjoy seeking out new business opportunities
- The confidence to approach and engage with new businesses
- Strong customer service skills and a natural ability to build lasting relationships
- A drive to maximise opportunities by offering additional products and services
- A professional approach and take pride in representing a reputable company like myPOS

Why you should join myPOS:

- Vibrant international team operating in hi-tech environment
- Annual salary reviews, promotions and performance bonuses
- myPOS Academy for upskilling and training
- Refer a friend bonus as we know that working with friends is fun
- Annual individual training and development budget
- Teambuilding, social activities and networks on multi-national level

**What we offer:**

- Flexitime
- Work from home
- Generous bonus
- Same day commission pay
- Competitive commission structure
- Full in-house training provided (Online or F2F)

Note: This job description is not exhaustive and will be subject to periodic review. It may be amended to meet the changing needs of the business. The post-holder will be expected to participate in this process, and we would aim to reach agreement on any changes.

Who we are:

Since 2014 we've been all about making payments easier and more accessible for businesses of all shapes and sizes. Whether you're at the counter, selling online, or on the move, we've got businesses covered with smart, accessible and affordable solutions that keep things easy.

Our mission? It's simple. Help businesses get paid by taking advantage of modern tech and innovative ideas, so payment challenges are a thing of the past.

Pro tip:

Take it easy about meeting every requirement—this job description is just that, a job description! Even if you don't tick every box, want you to apply anyway! This is your chance to grow, learn, and build your career with us. We value potential over perfection, and we are all about mutual growth!

myPOS is committed to providing equal employment opportunities. All qualified candidates will be considered for employment without discrimination based on age, ancestry, colour, marital status, national origin, physical or mental disability, medical condition, veteran status, race, religion, sex, sexual orientation, gender identity or expression, or any other characteristic protected by applicable laws, regulations, and ordinances.

Your application will be confidentially reviewed in line with the General Data Protection Regulation (GDPR). Personal information will be used solely for the job application and will be stored for a period needed by the application process. Only short-listed candidates will be contacted. Good luck!