



Position:	Self-employed Business Development Manager
Reporting To:	National Sales Manager
Status:	Permanent
Salary:	Commission only
Hours:	Flexitime, Full-time, Part-time
Based:	Work Remotely

Our company:

UTP is one of the fastest growing merchant service providers in the UK. We provide card machines to small and medium sized businesses in three countries. We are pioneers in security and providing convenient payment methods to our customers.

Our employees are what make up our company. We train each staff member to the highest standard, providing help and guidance at all times.

Self-employed Business Development Manager Responsibilities:

- You will be proactively generating new business for the company
- You will have excellent customer service and have confidence in approaching new businesses.
- You must identify potential new business opportunities and build long-term relationships.
- You will have to try and sell additional products and services to businesses.
- You must represent UTP in a professional manner.

Work life and benefits

This is a commission-only role. You will be able to work around your current commitments and work hours that suit you. With this role, there is no obligation to hit a certain amount of sales or work a minimum set of hours.

At UTP we believe that good work needs to be recognised. Therefore, we offer supplemental payments to our Business Development Managers, including bonus schemes, commission pay and loyalty bonuses.

Benefits of working at UTP include:

- Flexitime
- Work from home
- Generous bonus
- Same day commission pay
- Competitive commission structure
- Full in-house training provided (Online or F2F)

At UTP Group, being diverse and inclusive is always a top priority. We are committed to building a team that reflects a wide range of backgrounds, perspectives and skills. We encourage applicants to apply from all races, religions, nationalities, genders and age groups.

