



Telesales Executive
Based: Manchester
Hours: Full Time

UTP Merchant Services is a fast-growing company within the financial services industry, providing a range of leading credit and debit card payment solutions to businesses within the UK. We are expanding our sales team by recruiting Telesales Executives to contact prospective customers over the phone and schedule a consultation appointment with one of our field-based team.

What we Offer:

Salary: £ 18,000 increasing to £19,000 on completion of probation period plus uncapped commission

- We aim to offer the perfect home work balance for our employees. Our working hours unlike most sales offices are **Monday to Friday 09:00 – 17:30** giving our teams their weekends and bank holidays!
- Competitive basic salary with uncapped commission
- Company pension scheme
- Full In-house training

About you:

- Persuasive and results oriented
- Professional and courteous disposition
- Excellent telephone manner
- Outstanding listening skills and attention to detail
- Computer literate
- Advantageous - experience within a similar targeted role

The Role:

- Contact potential or existing customers to provide information on the products / services offered by UTP.
- Familiarising yourself with essential details of our products and services so you are able to answer questions confidently.
- Building relationships with the customer asking questions to understand their requirements and making detailed notes.

Training:

Full in-house training will be provided, and we will work with you to develop your skills in a friendly environment to ensure you achieve your full earning potential. If you would like the opportunity to be part of a company that offers real rewards for your effort, please send your CV to our Recruitment team.

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