



Telesales Executive

Based: Manchester

£25,000 basic plus uncapped commission

UTP Merchant Services is a fast-growing company within the financial services industry, providing a range of leading credit and debit card payment solutions to businesses within the UK.

We are looking for an enthusiastic Telesales Executive to cultivate new business by outbound calling.

Essential skills:

- Proven sales experience within a target driven environment
- Ability to organise, prioritise and manage workflow ensuring financial sales objectives are delivered /achieved
- Demonstrate the ability to consistently work towards and exceed expectations/ targets
- Self-starter, target driven and highly motivated
- Confident to make outbound calls to new and potential customer leads, to drive sales and maximise business opportunities.
- Adaptable and versatile approach to a fast-paced role
- Sales orientated

Responsibilities:

- Generating appointments for field sales team through outbound calling
- Diary management
- Updating the CRM
- Meeting and exceeding appointment and sales targets

If this sounds like the role you are looking for, a career with UTP is available offering

Full training will be provided, and we will work with you to develop your skills to ensure you achieve your full earning potential.

Monday – Friday
No shifts or bank holidays
Competitive basic + comms
21 days holiday
Company pension scheme

If you would like the opportunity to be part of a company that offers real rewards for your effort, please send your CV to the below details.

Email: Bethany.Kitchen@utpgroup.co.uk / DD: 01424 456323