



Account Manager
Based: Hastings Office
Salary: £23,000

UTP Merchant Services is a fast-growing company within the financial services industry, providing a range of leading credit and debit card payment solutions to business within the UK.

We are looking for Account Managers to proactively look for opportunities to upsell products and services to enhance the customer experience and increase revenue, providing excellent customer service skills and the ability to maintain positive customer relations through effective communication in accordance with customer requirements.

Responsibilities:

- Outbound calling
- Provide fast and accurate quotations to existing customers
- Adhering to service level agreements (SLA's)
- General sales administration duties
- A consistent approach and high attention to detail
- Positive outlook and a 'can do' attitude

Skills and Experience required:

- Excellent relationship building skills
- Professional Telephone manner
- Strong Planning & Organisation skills
- Highly numerate and literate (**Minimum C grade in Maths and English**)
- Good knowledge of MS Office, particularly MS Word and Excel
- Sales skills desirable but not critical.
- Self-motivated, success-driven, and hard-working

If this sounds like the role you are looking for, a career with UTP is available today offering:

- Monday to Friday 09:00 - 17:30
- Full inhouse training and ongoing support
- Competitive salary
- Variety of company benefits

We will work with you to develop your skills and ensure you achieve your maximum earning potential. If you would like the opportunity to become part of a company that is innovative and offers real rewards for your efforts, please contact our recruitment team today.