



Position: Self-employed Business Development Manager
Reporting To: National Sales Manager
Status: Permanent
Salary: Commission only – OTE £30,000-£45,000
Hours: Flexitime, Full-time, Part-time
Based: Work Remotely

Why choose UTP Merchant Services Ltd?

UTP is known for its integrity, exceptional customer service and innovation. We supply Ingenico card machines which are trusted by some of the world's largest retailers and we are partnered with Barclaycard, and thus have the backing of a household name. As UTP operate across the UK and the republic of Ireland we do not have restriction on any agent's location.

We offer industry leading commission, combined with a fantastic support network which will enable you to grow and succeed as a UTP partner working with you to grow and succeed. We continually update the products we offer to ensure we are always one step ahead.

The Role:

- Business Development Managers are responsible for proactively generating new business for the company.
- You must identify potential new business opportunities and build long-term relationships.
- As this is a self-employed role, we do not offer a basic salary, but we do provide one of the most competitive commission schemes in the industry.
- UTP does not set the hours of work and as this is a self-employed role the working hours are controlled and managed by you.

Apply today to speak to our recruitment team !

Benefits of joining:

- Fantastic commission, paid the same day
- Flexibility around existing commitments Full in-house training provided (Online or F2F)
- Qualified appointments provided to motivated agents
- Fast terminal approval times
- Market leading product range
- The sole provider of Faster Processing, allowing merchants to get their funds in hours, not days!
- Before taking on the challenge of becoming a Business Development Manager for UTP Merchant Services, it is natural to have many questions about the role. At UTP we pride ourselves on transparency and making life simple.

What we offer our customers:

We offer a wide range of market leading credit and debit card payment solutions, such as fixed countertop, portable/ mobile credit card machines. We also offer virtual terminals and eCommerce solutions to our customers for over the phone and online payments. We work in partnership with one of the UK's largest financial institutions and we are officially licensed by MasterCard International and Visa Europe.

Benefits:

- Flexitime
- Work from home

Supplemental pay types:

- Bonus scheme
- Loyalty bonus

