



Position:	Appointment Setter
Reporting To:	Telesales Manager
Status:	Permanent
Salary:	£22,000 basic salary (rising to £24,500 after 6 months) Plus uncapped commission (OTE £30,000 - £35,000 first year)
Hours:	Full Time (basic hours are 9.00 to 17.30)
Based:	Hastings

The Company:

UTP Merchant Services is a fast-growing company within the financial services industry, providing a range of leading credit and debit card payment solutions to businesses within the UK.

We are looking for enthusiastic Appointment Setters to call businesses to discuss our award-winning payment solutions. If you are comfortable on the phone, enjoy speaking to customers, and want to provide industry-leading technology to small businesses, apply today.

Desirable skills:

- Experience working in an office environment
- Ability to organise, prioritise and manage workflow
- Demonstrate the ability to consistently work towards and exceed expectations
- Self-starter, target driven and highly motivated
- Good telephone manner and comfortable making calls to new and potential customers
- Adaptable and versatile approach to a fast-paced role

Daily responsibilities:

- Generate appointments for our field sales team
- Diary management
- Updating the CRM
- Meeting and exceeding appointment/sales targets

If you are interested in the role but haven't worked in the payment industry before, full training is provided, and we will work with you to develop your skills to ensure you achieve your full earning potential. with benefits that we think you will love!





At UTP we recognise that our employees are our greatest asset, and we like to reward your hard work with benefits that we think you will love!

Our aim is to continually support you in work, but out of work too...

For your pocket:

- Enhanced pension contributions
- Discounts & Freebies on food / drink / tech / gadgets / entertainment and much more!
- Free eye tests with Specsavers

For fun:

- Last Friday of the month – drinks on us!
- Quarterly team building event such as water sports assault course, crazy golf, and Tulley's Farm!
- Annual awards ceremony
- Friday breakfast
- Paid day off on your Birthday + 21 days holiday!

For your wellbeing (Mind, Body & Soul) something for everyone:

- Access to our Employee Assistance Programme (offering confidential support ~and guidance)
- Access to our online workout platforms (HIIT)
- Access to our meditation, hypnosis and yoga platforms

For your continued development

Access to our online learning platform

Job type: Full-time

Salary: From £22,000.00 per year

Benefits:

- Casual dress
- Company pension
- Employee discount
- Free flu jabs
- Health & wellbeing programme
- Referral programme
- Store discount

Schedule:

- Monday to Friday
- No weekends

Supplemental pay types:

- Commission pay
- Yearly bonus

Ability to commute/relocate:

Hastings, TN34 1EA: reliably commute or plan to relocate before starting work (required)

Experience:

Outside sales: 1 year (preferred)

Due to the nature of our business all prospective employment offers will be subject to a satisfactory disclosure from the Criminal Records Bureau in accordance with the Rehabilitation of Offenders Act 1974 and the Police Act 1997.

