



<b>Position:</b>	Self-employed Business Development Manager
<b>Reporting To:</b>	National Sales Manager
<b>Status:</b>	Permanent
<b>Salary:</b>	Commission only
<b>Hours:</b>	Flexitime, Full-time, Part-time
<b>Based:</b>	Work Remotely

**Our company:**

UTP is one of the fastest growing merchant services in the UK. We provide card machines for small and medium businesses around the country. We are pioneers in security and providing convenient payment methods for our customers.

Our employees are at the heart of what we do. We train each staff member to the highest standard, providing help and guidance at all times.

**Self-employed Business Development Manager Responsibilities:**

- You will be proactively generating new business for the company
- You will have excellent customer service and have confidence in approaching new businesses.
- You must identify potential new business opportunities and build long-term relationships.
- You will have to try and sell additional products and services to businesses.
- You must represent UTP in a professional manner.

**Work life and benefits**

This is a commission-only role. You will be able to work around your current commitments and work hours that suit you. With this role, there is no obligation to hit a certain amount of sales or work a minimum set of hours.

At UTP we believe that good work needs to be recognised. Therefore, we offer supplemental payments to our Business Development Managers, including bonus schemes, commission pay and loyalty bonuses.

**Benefits of working at UTP include:**

- Flexitime
- Work from home
- Generous bonus
- Same day commission pay
- Competitive commission structure
- Full in-house training provided (Online or F2F)

At UTP Group, being diverse and inclusive is always a top priority. We are committed to building a team that reflects a wide range of backgrounds, perspectives and skills. We encourage applicants to apply from all races, religions, nationalities, genders and age groups.

